



About Markus Products

Markus was established in 1989 and is independent, privately owned with the directors having a hands-on approach to the business, providing a personalised service and business relationship.

We are based at Wincanton, Somerset and moved to our current, purpose built 30,000sq ft site in 2003

BRC issue 5 grade A accredited, and Soil Association approved, providing a fully traceable service

We can deliver to all of UK, Eire & parts of Europe via our selected logistics partners.

Produce bespoke products -portioned, bulk or sachet - recipes for your applications, products & customers

Innovative NPD team and presentation kitchen available - to drive your development success

Confidential & innovative NPD service to create authentic, original concepts that perform

Our products are used as inclusions and accompaniments in many food categories - such as:

- Vegetable
- Pizza & Speciality Breads
- Poultry, Seafood, Red Meat, Ready Meals & 'Ready to Cook'
- Themed Restaurant Menus
- Lines For Caterers

As a key supplier to convenience food producers for retail and foodservice we offer a flexible processing capability through multiple lines each with an ability to produce large volumes; a producer of national scale and response.

Butter base options available typically include - UK Butter, Farmhouse, Somerset, West Country, Cornish, Jersey, Low Fat, Reduced Fat and Organic butter.

Products individually quick frozen through cryogenic freezers, ensuring retention of optimum product texture & taste.

Clean label ingredients, and ingredients with provenance are available.

Still able to offer 250kg minimum order quantities, with the flexibility help new launches.

Production trials can be arranged for test marketing of products etc. - minimum trial quantity 50kgs, prompt turn around, typically 7 days or less.

Packaging options: 1Kg, 4Kg, 12.5Kg lined boxes - or as required by customer.

Portion sizes: from 1.5 g upwards, shapes to suit, or can be developed as bespoke.

Sachet sizes: from 5g to 2Kg. Can apply logos etc to sachet pack.

The Three R's... Rapid, Reliable and Responsive

Rapid

Markus react fast to customer needs and enquiries

- In a rush for a sample?
- Urgently need some technical data?
- Supermarket promotion announced at the last minute & in need of stock?
- Need some blue sky ideas for a customer presentation next week?
- Have a short timeframe to develop a new range?
- Customer demanding additional stock of that "one-off"?

Markus Products Ltd

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Reliable

Markus provide reliable services, NPD response, and products that meet customer requirements

- At Markus we continue to develop our systems, teams and processes to give us maximum flexibility across the board, in all departments. Our priority is always customer service.
- Our aim is to not let you down on a promise - and only promise what we can deliver.
- You can be assured that everyone at Markus is committed to making every effort to meet what our customers need to meet their own customer needs.

Responsive

Markus are willing and flexible to always help the customer

- Our flexibility extends to a willingness to consider enquiries about products outside of our current portfolio - some of the processes that we have today have come about from being asked the question "Can you do...?"
- Generally, our response to this is one of "Yes" or "Let us have a look at it and come back to you" or "No, but we know a man who can!" Hopefully, any of these will prove of benefit to the enquirer.

Our Objective at Markus is to be the supplier that you wish and like to deal with

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